

# Project Record Book

## Jefferson County-Educational Committee

*Date Received (For Office Use)*

You and Your Animal's Photo Here

4-H Club: \_\_\_\_\_

Name: \_\_\_\_\_

Grade: \_\_\_\_\_ Years showing (including this year) \_\_\_\_\_

School Year (as of Jan. 1) \_\_\_\_\_

Animal Sold in Auction

Non Auction Animal

**Member Statement:**

I hereby certify that I have personally kept records on this project and have personally completed this record book.

4-H Member's Signature \_\_\_\_\_ Date: \_\_\_\_\_

**Record Approval:** The 4-H member has completed this record book to a satisfactory level.

Parent/Guardian Signature: \_\_\_\_\_

## **Record Book Expectations, Rules and Guidelines:**

- The Project Record Book must be turned in complete.
- Be creative, add to this book (pictures, news clippings, brochures, etc.). You can add any additional pages you like, in any format you chose.
- The Project Record Book should tell the story of your project this year and reflect the cost of your project as well as any income.
  - If you participated in Jefferson County Livestock Sale, complete the financial section fully.
  - If you did not sell an animal in the sale, complete the feed costs and supplemental question for your species.
- Record Books are Due August 30th, 2024.
- Take time to reflect on skills. **Did you learn more about clipping? Managing feed rations? Breeding and Genetics? Livestock Evaluation? Be sure to communicate these skills fully.**
- **Develop goals that are growth focused, and breakdown how you will achieve them**
- **Don't be afraid of setbacks, instead document what you learned from them. What changes could be made? Is there something new you encountered and how did you problem solve.**
- **Reminder: All sections must be filled out, including signatures. If any sections are incomplete or signatures are missing, the book will be considered incomplete.**

## Project Goals & Planning

Your goal statements reflect something you aim to accomplish within your Animal Project. You may look at the whole project when considering goals; work to write goals that look at the industry and the product you are looking to produce.

Your goals should reflect something you want to accomplish or learn about. Without goals, it is almost impossible to move forward. Your goals can help measure your increased knowledge and skills about the Livestock industry.

### How to Write a Goal:

Goals have four parts that can be measured or checked:

1. **the action:** how you are going to do it;
2. **the result:** what you will do;
3. **the timetable:** when you plan to have it done;
4. **The reason:** why you want to accomplish this goal or what do you want to learn.

**For example,** "I will train my 4-H market animal to lead before the initial weigh-in for ease of loading and to present my animal in the best condition for county fair."

1. **"I will train"** is the **action** portion of the goal.
2. The **result** - **"my 4-H market animal to lead,"**
3. **"before weigh-in and county fair"** defines the **timetable**.
4. The **reason** - **"for the ease of loading...."**

When writing goals it is also important to analyze the various resources that will be necessary to complete those goals. That is why we ask you to complete a goal table. The goal table allows you to have your goal on one side so that you can easily analyze it to see what you will need to complete that goal. Please see the below goal table for an example.

| My goals for this year:  | What I need to do to reach this goal:   |
|--|---|
| I will train my 4-H market animal to lead before the initial weigh-in, for ease of load and to present my animal in the best condition for county fair | <ul style="list-style-type: none"><li>• A halter</li><li>• A parent to help me catch my animal at first.</li><li>• Watch videos on the best practices to halter break my animal.</li><li>• Attend showmanship workshops to get techniques from professionals.</li></ul> |

### Goals should evolve with your project

1 to 3 years in the project- showmanship and finishing goals

3 to 5 years- trait selection, improved feeding and fitting goals

5 plus- breeding goals and reflection on your project and the bigger industry

## Project Goals & Planning (continued)

Please list at least two goals for your project this year. (Refer to previous page for an example of how to complete the goal table.)

| My goals for this year: | What I need to accomplish these goals: |
|-------------------------|--|
|                         |  |
|                         |  |

Where will you get your project (bred & owned, breeder)? What factors will you consider when selecting your project (breed, age, price, etc.)?

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Please list three new skills you gained:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

Please in a few sentences describe how you learned these skills: \_\_\_\_\_

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## Project Reflection

Please respond to the following questions (additional pages can be added).

*Remember a project takes place throughout an entire year, not just your county fair exhibit.*

*Answer the questions below to tell us more about your project year.*

1. What did you learn in the project this year?

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2. Review your goals. Which goals did you accomplish? How?

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3. How well did your timeline to complete the project work? Would you change it?

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4. List one thing that went well with your project. Explain.

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5. What is one challenge you faced with your project this year?

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## Financials- Market Animal Value

Please complete the Beginning Animal Inventory for the animal you weigh-in or identified for fair.

| Beginning Animal Inventory |                                  |                |               |                            |                                |
|----------------------------|----------------------------------|----------------|---------------|----------------------------|--------------------------------|
| Animal ID or Ear Tag #     | Description (breed, color, etc.) | Male or Female | Date Obtained | Starting Weight (if known) | Animal Value or Purchase Price |
|                            |                                  |                |               |                            |                                |

Complete the Auction Animal Results for the animal you sold in the auction. If you did not sell in the sale, please complete the feed costs and the financial question for your species.

| Auction Animal Results |              |                          |                           |                           |                                 |                   |
|------------------------|--------------|--------------------------|---------------------------|---------------------------|---------------------------------|-------------------|
| Animal ID Ear Tag #    | Final Weight | Market Price (per pound) | Auction Price (per pound) | Total Ending Market Value | Total Ending Value from Auction | Over Market Bonus |
|                        |              |                          |                           |                           |                                 |                   |

**Equations:**

**Total Ending Market Value=Final Weight X Market Price.**

**Total Ending Value from Sale= Final Weight X Sale Price.**

**Over Market Bonus= Value from Auction - Ending Market Value**

## Expenses: Health Treatment Record and Additional Expenses

Please record any treatments that are administered to your animal. Treatments include deworming, vaccinations, vitamin injections, antibiotic treatments, mange/lice treatments, health checkups, or other health treatments.

I did not administer any health treatments to my animal(s):

| Date                         | Description                              | Cost \$        |
|------------------------------|--|----------------|
| <i>Example:<br/>July 1st</i> | <i>Health Papers for the County Fair</i> | <i>\$30.00</i> |

|                             |  |    |
|-----------------------------|--|----|
|                             |  |    |
|                             |  |    |
|                             |  |    |
|                             |  |    |
|                             |  |    |
|                             |  |    |
| Total Health Care Expenses: |  | \$ |

| Item                                    | Date | Cost |
|---|------|------|
| Bedding                                 |      |      |
| Equipment (i.e. feeders, gates, pens)   |      |      |
| Grooming Supplies (i.e. clippers, soap) |      |      |
| Fair Entry Fees                         |      |      |
| Trucking Fees                           |      |      |
| Merchandising/Advertising               |      |      |
| Other                                   |      |      |
| Total Additional Expenses:              |      | \$   |

## Expenses: Calculating Monthly Feed Costs

Use the next three pages as worksheets to calculate monthly feed costs.  
(pounds fed per day and cost of a bag of grain should/can change monthly)

\*Beef use December - July

\*Swine and sheep use April -July

This information is needed to complete page 8.

| <u>Feed</u>             |   | <u>December:</u>          |   |                           |
|-------------------------|---|---------------------------|---|---------------------------|
| \$ _____                | / | _____                     | = | \$ _____                  |
| cost of a bag of feed   |   | lbs in the bag            |   | cost per lb               |
| _____                   | X | 31                        | = | _____                     |
| lbs of feed fed per day |   | days in the month         |   | lbs of feed fed per month |
| \$ _____                | X | _____                     | = | \$ _____                  |
| cost per lb             |   | lbs of feed fed per month |   | monthly grain cost        |

| <u>Feed</u>             |   | <u>January:</u>           |   |                           |
|-------------------------|---|---------------------------|---|---------------------------|
| \$ _____                | / | _____                     | = | \$ _____                  |
| cost of a bag of feed   |   | lbs in the bag            |   | cost per lb               |
| _____                   | X | 31                        | = | _____                     |
| lbs of feed fed per day |   | days in the month         |   | lbs of feed fed per month |
| \$ _____                | X | _____                     | = | \$ _____                  |
| cost per lb             |   | lbs of feed fed per month |   | monthly grain cost        |

| <u>Feed</u>             |   | <u>February:</u>          |   |                           |
|-------------------------|---|---------------------------|---|---------------------------|
| \$ _____                | / | _____                     | = | \$ _____                  |
| cost of a bag of feed   |   | lbs in the bag            |   | cost per lb               |
| _____                   | X | 28                        | = | _____                     |
| lbs of feed fed per day |   | days in the month         |   | lbs of feed fed per month |
| \$ _____                | X | _____                     | = | \$ _____                  |
| cost per lb             |   | lbs of feed fed per month |   | monthly grain cost        |



March:

Feed

$$\frac{\$ \text{ cost of a bag of feed }}{\text{lbs in the bag}} = \frac{\$ \text{ cost per lb}}{\text{cost per lb}}$$

$$\text{lbs of feed fed per day} \times \frac{31}{\text{days in the month}} = \text{lbs of feed fed per month}$$

$$\frac{\$ \text{ cost per lb}}{\text{cost per lb}} \times \text{lbs of feed fed per month} = \frac{\$ \text{ monthly grain cost}}{\text{monthly grain cost}}$$

April:

Feed

$$\frac{\$ \text{ cost of a bag of feed }}{\text{lbs in the bag}} = \frac{\$ \text{ cost per lb}}{\text{cost per lb}}$$

$$\text{lbs of feed fed per day} \times \frac{30}{\text{days in the month}} = \text{lbs of feed fed per month}$$

$$\frac{\$ \text{ cost per lb}}{\text{cost per lb}} \times \text{lbs of feed fed per month} = \frac{\$ \text{ monthly grain cost}}{\text{monthly grain cost}}$$

May:

Feed

$$\frac{\$ \text{ cost of a bag of feed }}{\text{lbs in the bag}} = \frac{\$ \text{ cost per lb}}{\text{cost per lb}}$$

$$\text{lbs of feed fed per day} \times \frac{31}{\text{days in the month}} = \text{lbs of feed fed per month}$$

$$\frac{\$ \text{ cost per lb}}{\text{cost per lb}} \times \text{lbs of feed fed per month} = \frac{\$ \text{ monthly grain cost}}{\text{monthly grain cost}}$$

June:

Feed

$$\frac{\$ \text{ cost of a bag of feed }}{\text{lbs in the bag}} = \frac{\$ \text{ cost per lb}}{\text{cost per lb}}$$

$$\text{lbs of feed fed per day} \times \frac{30}{\text{days in the month}} = \text{lbs of feed fed per month}$$

$$\frac{\$ \text{ cost per lb}}{\text{cost per lb}} \times \text{lbs of feed fed per month} = \frac{\$ \text{ monthly grain cost}}{\text{monthly grain cost}}$$

**July:**

**(Calculate days from July 1 to end of Fair)**

**Feed**

$$\frac{\$ \text{ _____ }}{\text{cost of a bag of feed}} \div \frac{\text{_____}}{\text{lbs in the bag}} = \frac{\$ \text{ _____ }}{\text{cost per lb}}$$

$$\frac{\text{_____}}{\text{lbs of feed fed per day}} \times \frac{\text{_____}}{\text{days in the month}} = \frac{\text{_____}}{\text{lbs of feed fed per month}}$$

$$\frac{\$ \text{ _____ }}{\text{cost per lb}} \times \frac{\text{_____}}{\text{lbs of feed fed per month}} = \frac{\$ \text{ _____ }}{\text{monthly grain cost}}$$

**Hay** (please base off of a 36 lb square bale for a guideline)

$$\frac{\$ \text{ _____ }}{\text{cost of a bale of hay}} \div \frac{\text{_____}}{\text{lbs per bale}} = \frac{\$ \text{ _____ }}{\text{cost per lb}}$$

$$\frac{\text{_____}}{\text{lbs of hay fed per day}} \times \frac{\text{_____}}{\text{days in the month}} = \frac{\text{_____}}{\text{lbs of hay fed per month}}$$

$$\frac{\$ \text{ _____ }}{\text{cost per lb}} \times \frac{\text{_____}}{\text{lbs of hay fed per month}} = \frac{\$ \text{ _____ }}{\text{monthly hay cost}}$$

**Supplements** (examples include Paylean, minerals, pellets, etc.)

$$\frac{\$ \text{ _____ }}{\text{cost of package}} \div \frac{\text{_____}}{\text{oz or lb in container}} = \frac{\$ \text{ _____ }}{\text{cost per oz or lb}}$$

$$\frac{\text{_____}}{\text{oz or lb fed per day}} \times \frac{\text{_____}}{\text{days in the month}} = \frac{\text{_____}}{\text{oz or lb fed per month}}$$

$$\frac{\$ \text{ _____ }}{\text{cost per oz or lb}} \times \frac{\text{_____}}{\text{oz or lb fed per month}} = \frac{\$ \text{ _____ }}{\text{monthly supplement cost}}$$

Transfer monthly cost and amount fed to corresponding columns on page 8 for each month you fed your project.

# Total Monthly Feed Record

Use each month that matches your species:

Beef: December- July

Swine/Sheep: April- July

| Feed Types    | Feed |      | Hay  |      | Supplements |      | Totals       |            |
|---------------|------|------|------|------|-------------|------|--------------|------------|
|               | lbs. | cost | lbs. | cost | lbs.        | cost | Monthly lbs. | Total Cost |
| DEC           |      |      |      |      |             |      |              |            |
| JAN           |      |      |      |      |             |      |              |            |
| FEB           |      |      |      |      |             |      |              |            |
| MARCH         |      |      |      |      |             |      |              |            |
| APRIL         |      |      |      |      |             |      |              |            |
| MAY           |      |      |      |      |             |      |              |            |
| JUNE          |      |      |      |      |             |      |              |            |
| JULY          |      |      |      |      |             |      |              |            |
| <b>TOTALS</b> |      | \$   |      | \$   |             | \$   |              | \$         |

**If you have more than one animal...**

If you are feeding multiple animals take the total amounts and divide by the number of animals you are feeding.

**Number of animals you are feeding:**  
\_\_\_\_\_

**Total monthly lbs. for one animal:**  
\_\_\_\_\_

**Total Cost for one animal:**  
\_\_\_\_\_

**NOTE:** The estimated value of homegrown feed needs to be included.

## Project Profit or Loss

| INCOME   | Market Value* | Auction Value* |
|--|---------------|----------------|
| Finished Animal Value                              |               |                |
| Premiums/Awards                                    |               |                |
| Other  |               |                |
| Total Income                                       |               |                |
| EXPENSES   |               |                |
| Purchase Price of Animal (page 3)                  |               |                |
| Total Cost of Feed (page 8)                        |               |                |
| Total Cost of Hay (page 8)                         |               |                |
| Total Cost of Supplements (page 8)                 |               |                |
| Health Care Expenses (page 4)                      |               |                |
| Additional Expenses (page 4)                       |               |                |
| Other  |               |                |
| Total Expenses                                     |               |                |
| Profit or Loss:<br>(Total Income - Total Expenses) |               |                |

\*Market Price is the price given per pound at fair x the weight of finished animal at fair.

\*Auction Price is the price per pound sold at auction x the weight of finished animal at fair

## **Project Financial Questions for Non-Market Animals**

Choose one of the two questions from the list in your species and respond

### **Poultry**

1- What do you sell day old chicks for? How many chicks would you have to sell to pay for your feed in a year?

2- On average how many eggs do your hens lay a week? How many dozens of eggs would you have to sell to make a profit

### **Rabbits**

1- What is the current price for pet rabbits? How many would you have to sell to cover your feed costs?

2- What is the current market value of rabbit pelts? How many would you have to sell to make a profit this year?

### **Dairy Goats**

1- The current pay price for goat's milk in Wisconsin is about \$2.70 per pound of milk. Weigh one milking of your doe, minus the weight of the bucket how much did the milking weigh? What is the value of each day's milking?

2- Ideal market weight for a dairy goat wether is 70 lbs. The USDA grass-fed whole carcass price last month was \$6 per pound. What is the live vs carcass weight of a dairy goat wether. How many would you have to sell to pay for your feed in one year?

### **Breeding Sheep**

1- What is the current fleece value of your breed of sheep? How many lbs of wool would you need to sell to break even? Is that possible?

2- Whole lamb to ethnic markets in Milwaukee sell for \$350 for a 45lb dressed carcass. The most profitable way to meet this market is processing lambs right at weaning. What are your lambs weaning weights? How many do you need to sell to make a profit?

**Ultrasound Animal Data:** Information is posted after ultrasound is completed at fair on specie boards in barns

| <b>Steer Carcass Data</b>   |                       |                      |  |                             |   |                    |                            |
|---|-----------------------|----------------------|--|-----------------------------|---|--------------------|----------------------------|
| <b>**Please complete this section if your animal's carcass was evaluated. Fill in areas where you received data**</b> |                       |                      |  |                             |   |                    |                            |
| <b>Animal ID</b>  | <b>Carcass Weight</b> | <b>Quality Grade</b> | <b>Dressing %<br/>(Carcass wt ÷ Live wt)</b> | <b>Rib Fat<br/>(inches)</b> | <b>Rib-eye Area (REA)<br/>(square inches)</b> | <b>Yield Grade</b> | <b>% Intramuscular Fat</b> |
|   |                       |                      |  |                             |   |                    |                            |

| <b>Swine Carcass Data</b>   |                       |  |   |                      |                        |
|---|-----------------------|--|---|----------------------|------------------------|
| <b>**Please complete this section if your animal's carcass was evaluated. Fill in areas where you received data**</b> |                       |  |   |                      |                        |
| <b>Animal ID</b>  | <b>Carcass Weight</b> | <b>Dressing % (Carcass wt ÷ Live wt)</b> | <b>Rib Fat 10<sup>th</sup> Rib (inches)</b> | <b>Loin Eye Area</b> | <b>% Fat-Free Lean</b> |
|   |                       |  |   |                      |                        |

| <b>Lamb Carcass Data</b>  |                       |  |                      |                          |   |                    |
|---|-----------------------|--|----------------------|--------------------------|---|--------------------|
| <b>**Please complete this section if your animal's carcass was evaluated. Fill in areas where you received data**</b> |                       |  |                      |                          |   |                    |
| <b>Animal ID</b>  | <b>Carcass Weight</b> | <b>Dressing % (Carcass wt ÷ Live wt)</b> | <b>Loin Eye Area</b> | <b>Backfat Thickness</b> | <b>Boneless Closely Trimmed Retail Cuts</b> | <b>Yield Grade</b> |
|   |                       |  |                      |                          |   |                    |

| <b>Goat Carcass Data</b>  |                       |  |                      |                          |   |                    |
|---|-----------------------|--|----------------------|--------------------------|---|--------------------|
| <b>**Please complete this section if your animal's carcass was evaluated. Fill in areas where you received data**</b> |                       |  |                      |                          |   |                    |
| <b>Animal ID</b>  | <b>Carcass Weight</b> | <b>Dressing % (Carcass wt ÷ Live wt)</b> | <b>Loin Eye Area</b> | <b>Backfat Thickness</b> | <b>Boneless Closely Trimmed Retail Cuts</b> | <b>Yield Grade</b> |
|   |                       |  |                      |                          |   |                    |

## Record Book Rubric

|                                |   |   |   |   |   |
|--------------------------------|---|---|---|---|---|
| Cover page complete with photo | 5 | 4 | 3 | 2 | 1 |
| Goals and Planning             | 5 | 4 | 3 | 2 | 1 |
| Creativity                     | 5 | 4 | 3 | 2 | 1 |
| Use of Media                   | 5 | 4 | 3 | 2 | 1 |
| Professionalism of Design      | 5 | 4 | 3 | 2 | 1 |
| Level of Detail                | 5 | 4 | 3 | 2 | 1 |
| New Skills Learned             | 5 | 4 | 3 | 2 | 1 |
| Project Reflection             | 5 | 4 | 3 | 2 | 1 |
| Neatness                       | 5 | 4 | 3 | 2 | 1 |
| Overall Effort                 | 5 | 4 | 3 | 2 | 1 |

Member Name: \_\_\_\_\_

Total Score: \_\_\_\_\_

Comments:

Maximum Score: 50  
Minimum Score: 25

## Financials Rubric

|                                  |   |   |   |   |   |
|----------------------------------|---|---|---|---|---|
| Cover Page: complete with photo  | 5 | 4 | 3 | 2 | 1 |
| Animal Value, page 3             | 5 | 4 | 3 | 2 | 1 |
| Expenses: Health Treatments      | 5 | 4 | 3 | 2 | 1 |
| Expenses: Additional Expenses    | 5 | 4 | 3 | 2 | 1 |
| Expenses: Page 5-7 used properly | 5 | 4 | 3 | 2 | 1 |
| Expenses: Feed, page 8           | 5 | 4 | 3 | 2 | 1 |
| Profit and Loss, page 9          | 5 | 4 | 3 | 2 | 1 |
| Records are accurate             | 5 | 4 | 3 | 2 | 1 |
| Neatness                         | 5 | 4 | 3 | 2 | 1 |
| Overall Effort                   | 5 | 4 | 3 | 2 | 1 |

Youth Name: \_\_\_\_\_

Committee Member Name: \_\_\_\_\_

Total Score: \_\_\_\_\_

Comments:

Maximum Score: 50  
Minimum Score: 25